SALESFORCE SERVICES

Cirrius Solutions is a US based Salesforce.com technology services company that has over 500 successful enterprise level implementations. We are a Salesforce consulting partner that is dedicated to helping companies of all sizes unlock optimum value from their Salesforce.com platform. Our team of certified experts focus on providing our clients with the best customer experience possible. This involves strong upfront planning, best practices, clear design, simplified workflow and strong follow-through execution.

WHY IS CIRRIUS SOLUTIONS DIFFERENT

With over 500 projects delivered across 15 industries, our team of Salesforce professionals bring depth and breadth to your business. Our projects are led by some of the best Salesforce certified Architects in America who ensure that best practices are leveraged from design through delivery.

Mary Tepas
Salesforce Administrator

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The Best Customer Experience

Every organization is different and has their own unique success factors, therefore, we work to tailor each project and deliverable to your specific needs. We provide a personalized experience starting with selection of a team to make sure it’s a fit with your culture, the technologies, through delivery & training to make sure your project is successful.

The best projects begin with an active approach that leverages industry and business process knowledge. We begin most projects with a comprehensive needs assessment to achieve a strong understanding of the strategic milestones for your business. We then define a results-oriented development plan that puts your business on a path to success. Selection of the perfect team for your implementation is just as important as the technology. Setting expectations and realistic goals in the beginning ensures you’re well-prepared to drive meaningful value.

Focus on Quality is Critical

A solution doesn’t end when the last line of code is written or the last workflow process is created. A real solution is thoroughly tested and properly rolled out to all end-users. We offer custom training and mentoring programs for administrators and users alike. Our consultants have deep expertise in change management to help you drive success in your organization. We can provide your internal administrators with the tools they need to lead any changes into the future.

Customer Satisfaction is our Top Priority

We deeply value our customer relationships. Our goal is to ensure you are successful on the Salesforce.com platform. We are your trusted advisor who will help you at every step of the lifecycle, from needs assessment planning to implementation to ongoing maintenance and administration. When working with Cirrius Solutions you will develop a strong relationship with our company and with individuals on our team. Providing you with 5-Star experience is our #1 priority and our record proves it!
Implementation Services

Providing agile development implementations based on proven best practices and solid implementation methodologies. We are technology leaders in strategy, sales automation, change management, custom development, platform integration and managed services.

Our developers who are passionate about what they do and love challenges. We invest in building our people’s expertise and as a result, our people are the best in the business. It is our people that make the difference!

**Actionable Strategy** -
Transform your enterprise with strategic guidance focused on your people, process, and technology that deliver tangible results in a formal roadmap.

**Implementation & Integration** -
A highly iterative approach powered by collaborative technology, solution accelerators, and professional resources that implement solutions correctly.

**Change Enablement** -
A personalized approach for your company to rapidly drive adoption and bring real change to improve the user experience.

**Custom Development** -
Extend the native functionality using custom applications to power and enhance your business workflow.

**Support & Managed Services** -
Subscription access to the best certified professions to provide, general administration, custom enhancements and thought leadership.

Prior to partnering with Cirrius Solutions, my company had a less-than-positive relationship with another consulting company that was hampered by communications issues and ever-extending project deadlines. We walked into a project with Cirrius wary of the same thing happening again—but Cirrius absolutely blew our expectations out of the water. The team was professional, dedicated, and come to every meeting with a game plan (which is great when you’re not 100% sure what the Next Steps should be). Cirrius Solutions quickly became a trusted adviser for my company due to their clear communication, can-do approach, and industry savvy that helped us make smart decisions from the outset. 100% recommended even for companies with little prior Salesforce experience.”

Caleb Figgers
Salesforce Program Director

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